

2023 ANNUAL CONFERENCE

POWER
UP

FOR SUCCESS



SCHCHA

SC Home Care & Hospice Association

September 10-12, 2023
The Francis Marion Hotel
Charleston, SC

Presented by the Association for Home & Hospice Care of North Carolina,
jointly provided by the South Carolina Home Care & Hospice Association.

Schedule At-a-Glance & Destination

Sunday, September 10, 2023

- 3:00pm - 6:00pm Conference Registration/Exhibitor Registration & Set-Up
- 4:00pm - 6:00pm SCHCHA Board Meeting
- 6:00pm - 8:00pm SCHCHA Board Dinner

Monday, September 11, 2023

- 7:30am - 9:00am Conference Registration
- 8:00am - 9:00am Coffee & Continental Breakfast with Exhibitors
- 9:00am - 10:15am SCHCHA Chairwoman and President/CEO Welcome and Opening Keynote Speaker (General Session)
- 10:15am - 10:45am Break with Exhibitors
- 10:45am - 12:00pm Breakout Sessions
- 12:00pm - 1:30pm Awards Luncheon and Ceremony
- 1:30pm - 2:00pm Break
- 2:00pm - 3:15pm General Session: 2023 Federal and State Updates
- 3:15pm - 3:45pm Break with Exhibitors
- 3:45pm - 5:00pm Breakout Sessions
- 5:00pm - 5:30pm SCHCHA Hospice-Veteran Open House
- 5:00pm - 6:30pm Networking Reception

Tuesday, September 12, 2023

- 7:30am - 9:00am Conference Registration
- 8:00am - 9:00am Breakfast Buffet with Exhibitors
- 9:00am - 10:15am Breakout Sessions
- 10:15am - 10:45am Break with Exhibitors
- 10:45am - 11:45am Breakout Sessions
- 11:45am - 12:15pm Boxed Lunch/Break with Exhibitors
- 12:15pm - 1:15pm Closing General Session
- 1:15pm Door Prize Drawing



HOTEL RESERVATIONS

The Association has secured a block of rooms at the discounted rate of \$169/night (Run of the House) and \$199/night for (double) room for September 9th - 11th, 2023 at the Francis Marion Hotel in Charleston, SC. Each guest must make their reservation by clicking and following [this link](#) by **August 17, 2023**. All reservations must be guaranteed and accompanied by a first night room deposit or guaranteed with a major credit card. Based on availability, SCHCHA hotel rates may be available 3-days prior to the conference, and 3-days after the conference. For guests who want to book pre/post, please call the hotel directly at (843) 722-0600 and mention you are with South Carolina Home Care and Hospice Association. Rooms are limited.

Valet parking is available at \$28 per day that will automatically be charged to your room bill. Self-parking is available in the City Garage located next door to the hotel. The charge is \$20 per 24-hour period and is payable to the garage attendant by credit card or cash.



Welcome to 2023 SCHCHA Annual Conference



Message from Mary Peck and Tim Rogers

On behalf of the SCHCHA Board of Directors, we would like to welcome you to the 2023 SCHCHA Annual Conference in historic Charleston, SC. Statistics tell us that the demand for home health, home and palliative care, and hospice care will dramatically increase with our aging population. Patients are choosing at home care instead of in-patient services, and we need keep up with those demands. Our conference offers a powerhouse of premiere educational content presented by some of the highest caliber speakers in the industry to discuss these issues and more. Get ready to Power-Up for success!



Mary Peck
Board Chair, SCHCHA
Area VP of Sales
Aveanna



Tim Rogers
President and CEO
SCHCHA

Opening Keynote

Sept. 11, 2023 | 9:00am - 10:15am



Justin Jones-Fosu - MBA, CSP is a full-time family man who also happens to be a highly sought-after business speaker, social entrepreneur, and meaningful work researcher. He is the founder and CEO of Work. Meaningful, where he combines over a decade of leadership in Fortune 500 companies, his real-life experience and research to help global organizations create new rhythms of sustainable excellence, profitability, and engagement. Speaking over 60 times a year, Justin speaks and leads workshops and training with companies, organizations, and associations in the US internationally on meaningful work and workplace engagement.

WORK TO A DIFFERENT BEAT

Own your mindset, meaning, and performance at work and home.

An inside-out approach powered by practical research that empowers you to bring your best self to work everyday. Using the African drum as a metaphor of bringing meaning, Justin creates a customized and unforgettable experience that will inspire you to take immediate action in how you show up.

You will leave this experience with:

- An instantly applicable and personalized plan to take ownership of your work life.
- An actionable understanding of the 4 Work Meaningful Quadrants and how to maximize productivity and positively impact your work life.
- A deeper commitment to self-development and practical skill to shift your mental rhythms at work and at home with the 3 Rhythm Model.

*Audience: All Members
This session is eligible for 1.25 Nurse Contact Hour*

General Session & Attendee Reception

General Session: Monday, Sept. 11 | 2:00pm - 3:15pm 2023 Federal and State Updates

Please make plans to attend this session, where updates will be provided from both a federal and state level on issues important to all of our members. This year has been one of the biggest years for regulatory changes in home care, home health and hospice.

This session will include federal updates from Scott Levy, Chief Government Affairs Officer, Amedisys.

Davis Baird, Director of Government Relations for Hospice with the National Association for Home Care & Hospice (NAHC) will also be providing important hospice federal updates.

Tim Rogers, SCHCHA President and CEO, and Jillian Totman, SCHCHA VP of Government Relations and Public Policy will provide additional federal and state updates. They will conclude with facilitating a panel discussion with Wanda Crotwell, Lobbyist, SCHCHA and Billy Routh, Lobbyist, SCHCHA on important state advocacy updates.

The session will include time for questions from the audience.



Wanda Crotwell
Lobbyist, SCHCHA
The Southern Group



Billy Routh
Lobbyist, SCHCHA
Copper Dome Strategies



Jillian Totman, JD
VP of Government Relations
and Public Policy
SCHCHA



Scott Levy
Immediate Past Board Chair
SCHCHA
Chief Government
Affairs Officer
Amedisys



Davis Baird
Director of Government
Relations, Hospice
National Association
for Home Care &
Hospice (NAHC)



Tim Rogers
President & CEO
SCHCHA

This session is not eligible for Nurse Contact Hours.

Networking Reception

Meet with Exhibitors and Attendees!

Monday, September 11, 2023 at
5:00pm - 6:30pm

Breakout Session Highlights

Palmetto GBA's 2023 Workshop Series

2023 Jurisdiction M (JM) Medicare Home Health Workshop

Palmetto GBA is pleased to announce our 2023 Home Health Workshop series. These workshops are designed to equip home health providers with the tools they need to be successful with Medicare billing, coverage and documentation requirements.

These workshops will provide insight for home health staff at all levels. However, we do suggest that providers who are new to Medicare, or have new staff, attend our online learning courses for beginners at www.PalmettoGBA.com/hhh. Basic billing and other online educational resources can be found by accessing the Events and Education topic at the top of the page.

Errors in billing and responding to additional documentation requests can be costly. During the workshop series, Palmetto GBA will provide information related to the most common errors and why these errors occur. We will also provide tips to avoid these errors. Palmetto GBA's goal is to educate providers on the most up-to-date information and apply skillful techniques to their documentation and billing practices.



Elizabeth Brogdon

Senior Provider Relations Consultant
Provider Outreach and Education
Palmetto GBA

A2 - Home Health Part I: Monday, Sept. 11 - 10:45am - 12:00pm
C2 - Home Health Part II: Tuesday, Sept 12 - 9:00am - 10:15am

Home Health Workshop Topics for Part I:

- Home Health Referral Process
- Case Studies
- Home Health Nursing Documentation
- Psychiatric Care Policy

This session is eligible for 1.25 Nurse Contact Hours.



Michael "Mike" Bibbins

RCD Senior Provider Relations
Representative Provider Outreach
and Education
Palmetto GBA

Home Health Workshop Topics for Part II:

- Home Health Billing Updates
- New Telehealth Reporting
- Top Billing Errors
- Home Health Reminders
- Updates and Reminders for Notice of Admission (NOA)
- Late Notice of Admission (NOA) Exception Process
- Overview of the Targeted Probe and Educate (TPE) Process
- Comprehensive Error Rate Testing (CERT) Updates
- Educational Resources for Providers

This session is eligible for 1.25 Nurse Contact Hours.

A1 - Managing Less Common But Troublesome Symptoms in Hospice and Palliative Care

Speaker: Caren McHenry Martin, PharmD, BCGP
Senior Clinical Manager
Enclara Pharmacia

Description

Hospice and palliative care clinicians are often well-versed in managing the common end-of-life symptoms of pain, nausea, and constipation but there are numerous other symptoms, such as cough, itching, muscle/bladder spasms, hiccups, and dry mouth that can be troublesome to patients and somewhat challenging to treat.

This presentation will discuss management of these troublesome symptoms to enable the hospice and palliative care clinician to understand the clinical data behind various treatment options and to feel as expert in managing these symptoms as they do the other more common end of life symptoms.

Audience: Hospice & Palliative Care
This session not eligible for Nurse Contact Hours

A2 - Palmetto GBA's 2023 Workshop Series - 2023 Jurisdiction M (JM) Medicare Home Health Workshop - Part I

Speakers: Elizabeth Brogdon

Senior Provider Relations Consultant
Provider Outreach and Education
Palmetto GBA

Michael "Mike" Bibbins

RCD Senior Provider Relations Representative
Provider Outreach and Education
Palmetto GBA

Description

This workshop is Part I of a two-part offering during the conference that is designed to equip home health providers with the tools they need to be successful in Medicare billing, coverage and documentation requirements. This workshop will provide insight for home health agency staff at all levels. (See page 6 in the conference brochure for more details.)

Home Health Workshop Topics for Part I:

- Home Health Referral Process
- Case Studies
- Home Health Nursing Documentation
- Psychiatric Care Policy

Audience: Home Health
This session is eligible for 1.25 Nurse Contact Hours

A3 - 2023 Home Health and Hospice Regulatory Updates

Speaker: Katie Wehri

Director of Home Health & Hospice Regulatory Affairs
National Association for Home Care & Hospice (NAHC)

Description

This session will review regulatory updates and the current home health and hospice landscape. Topics include the following as well as a glimpse into the future.

- Payment updates
- Quality reporting program revisions
- Audits and oversight activity
- Survey and enforcement
- HH Value Based Purchasing expansion
- Hospice Medicare Advantage Value Based Insurance Design Demonstration

Audience: Home Health & Hospice
This session is eligible for 1.25 Nurse Contact Hours

A4 - SC Department of Health & Environmental Services (DHEC) and SC Department of Health and Human Services (DHHS) Updates Part 1: Home Care Updates

Charlene Bell

Division of Hospitals & Professionals
Bureau of Healthcare Systems & Services
Healthcare Quality
SC DHEC

Joseph Chandler

Field Manager
Division of Hospitals & Professionals
Bureau of Healthcare Systems & Services
Healthcare Quality
SC DHEC

Russell Morrison

Program Manager II
SC DHHS

Description

This session will provide a general overview of the SC DHEC and SC DHHS in-home care providers regulatory requirements as well as a review of the 2023 top deficiencies for in-home care providers. This session will conclude with relevant in-home care provider updates from DHEC and DHHS.

Audience: Home Care
This session is eligible for 1.25 Nurse Contact Hours

B1 - Home Health Value-Based Purchasing and PDGM: Agency Impacts and Future Implications

Speaker: Jonathan Dickinson

*Senior Manager, Financial Consulting
SimiTree*

Description

This session will focus on a review of home health value-based purchasing and how it can impact your organization now, and over time. This session is appropriate for all who work within home health and will provide information that helps agencies to better to understand the basics, while also gaining tools and strategies to help your agency plan for potential future implications related to the home health value-based purchasing model.

Audience: Home Health

This session is eligible for 1.25 Nurse Contact Hours

B2 - The Last Days and Hours of Life

Speaker: Dr. Mark Fox, MD, FACP, FAAHPM, HMDC

*National Medical Director
Gentiva Hospice*

Description

It became evidence during testimony, that council did not understand how a patient can be identified as 'actively dying'. This is obvious to the trained clinician, but understanding the final stage of dying can be easily recognized, while for others, death may come as a complete surprise. For those who take their turn... the path has many common features which will be addressed in this presentation. Patients in the last days and hours of life may have physical suffering which requires careful symptom management. Families often need support and coaching related to the perception of suffering as death approaches. Being confident in the physiology of the dying process affords the clinician confidence in supporting caregivers through their own suffering while addressing therapies which may benefit management versus those therapies which may result in more suffering.

Objectives:

- Understand the dying process
- Identify signs and caring for the symptoms occurring at the end of life
- Support the family in preparing them for the physiologic changes occurring in the dying process
- Learn the physiologic changes resulting in death
- Identify the untoward outcomes of ineffective therapies provided at the end of life

Audience: Hospice and Home Health

This session is eligible for 1.25 Nurse Contact Hours

B3 - SC Healthcare Preparedness Coalitions: Who are they and how can they help?

Speakers: L. Diane Fox, MBA

*Healthcare Preparedness
Lowcountry Bureau of Public Health Preparedness
S.C. Dept. of Health & Environmental Control*

Michele Rowell

*Hospital Preparedness Program Coordinator
Midlands Region Office of Public Health Preparedness
S.C. Dept. of Health & Environmental Control*

Catherine (Katie) McCutchen

*HPP Coordinator
Public Health Preparedness
S.C. DHEC Pee Dee Region
Florence Health Department*

Description

Join representatives from the regional South Carolina Healthcare Preparedness Coalitions to review the history of the coalitions and learn more about how to get involved with your local regional coalition. This session will also review important emergency preparedness and coalition updates to help your organization with preparedness efforts.

Audience: All Members

This session is eligible for 1.25 Nurse Contact Hours

B4 - SC Department of Health & Environmental Services (DHEC) and SC Department of Health and Human Services (DHHS) Updates Part 2: Home Health and Hospice Updates

Speakers: Kristen Juarez Kollu

*Director, Provider Services Division, Interim Director, Medical Services Division, Bureau of Healthcare Systems & Services, Healthcare Quality
SC Department of Health and Environmental Control*

Barbara Brague, RN

*Nurse Manager I/Nurse Administrator
SC DHEC*

Ivy Cail

*Field Manager for the Provider Services Division in Healthcare Quality
SC DHEC*

Russell Morrison

*Program Manager II
SC DHHS*

Description

This session will provide a general overview of the SC DHEC and SC DHHS home health and hospice regulatory requirements as well as a review of the 2023 top deficiencies in home health and hospice. This session will conclude with relevant home health and hospice updates from DHEC and DHHS.

Audience: Hospice and Home Health

This session is eligible for 1.25 Nurse Contact Hours

General Session

Sept. 12, 2023 | 12:15pm - 1:15pm

LEGAL PREPAREDNESS

Session Description:

Home health, hospice, home care and HME have become complex businesses with significant challenges. Providers may be uncertain about how they should “triage” legal issues so that they are using their resources as effectively as possible.

There are three (3) major issues that deserve providers’ attention: (1) Compliant marketing activities; (2) Relationships with referring physicians and (3) Post-payment audits. With regard to marketing activities, enforcers regard violations as “low hanging fruit.” Providers need to focus on what they can give to referral sources and what requirements must be met. Enforcement activities focused on relationships with referring physicians, especially Medical Directors, continue to plague providers.

What are two (2) keys to compliant relationships with referring physicians? Post-payment reviews cost providers millions of dollars each year and sometimes their entire businesses. What’s the first thing that providers must do when subject to any post-payment review?

How can providers communicate effectively with reviewers about why the services they provided meet all applicable requirements?

The emphasis during this presentation will be on clear, practical solutions to address three (3) key legal issues for all providers of services in patients’ homes.

Audience: All Members

This session is eligible for 1.0 Nurse Contact Hour

Elizabeth E. Hogue, Esq.

- Elizabeth E. Hogue is an attorney in private practice with extensive experience in health care. Prior to becoming an attorney, she was employed as a personnel manager by a Blue Cross-Blue Shield Plan. She studied at the University of Maryland School of Law, concentrating in health law. She gained considerable clinical experience, course work and employment experience in this area. She graduated cum laude.

Following her admission to the Bar, she developed an active practice in health law. She represents clients all over the country. Her clients are professional associations, physicians, managed care providers, ACOs and institutional health care providers, including hospitals, long-term care facilities, home health agencies, durable medical equipment companies, private duty agencies and hospices. She has also represented a number of individual providers and case managers concerning health-related issues.

Ms. Hogue has given approximately 1,100 presentations on health-related topics. She has authored more than 700 articles that are regularly included in trade association publications and other journals. Her books include Nursing Case Law Reporter, Informed Consent, Legal Liability, Medicare/Medicaid Fraud and Abuse, Contracting with Managed Care Providers, Ethics Manual, Termination of Services to Patients: Use of Policies and Procedures to Avoid Liability for Abandonment, Case Management: Legal Issues, How to Develop a Fraud and Abuse Compliance Plan, How to Form Alliances Without Violating the Law, Wound Care: Legal Issues, and How Marketers Can Get Referrals without Breaking the Law.

Ms. Hogue is a Fellow of the American Health Lawyers Association.



SCHCHA

SC Home Care & Hospice Association

Breakout Sessions | Tuesday, Sept. 12, 2023 | 9:00am - 10:15am

C1 - NAVIGATING THE TPE PROCESS and Updates to the OIG Work Plan: What Hospice Providers Need to know to prepare and respond

Speaker: Alissa Fleming

Shareholder

Baker, Donelson, Bearman, Caldwell & Berkowitz, PC

Description

Hospice providers have been a focus of Target Probe and Educate audits initiated by CMS. Although CMS suggests that the purpose of Target Probe and Education (TPE) audits is to reduce claim denials and appeals, when errors are found on TPE audits, they can have significant consequences. The implications of a finding that reviewed claims were improperly paid can be serious for a hospice provider. This program will address the potential implications for a hospice, how providers can best position themselves to avoid negative outcomes, and strategies for challenging TPE audit findings. This program will also address the interplay between the OIG Work Plan and CMS's audit process to help providers proactively identify and better position themselves to manage risk.

Audience: Hospice

This session is eligible for 1.25 Nurse Contact Hours

C2 - Palmetto GBA's 2023 Workshop Series - 2023 Jurisdiction M (JM) Medicare Home Health Workshop - Part II

Speakers: Elizabeth Brogdon

Senior Provider Relations Consultant

Provider Outreach and Education

Palmetto GBA

Michael "Mike" Bibbins

RCD Senior Provider Relations Representative

Provider Outreach and Education

Palmetto GBA

Description

This workshop is Part II of a two-part offering during the conference that is designed to equip home health providers with the tools they need to be successful in Medicare billing, coverage and documentation requirements. This workshop will provide insight for home health agency staff at all levels. (See page 6 in the conference brochure for more details.)

Home Health Workshop Topics for Part II:

- Home Health Billing Updates
- New Telehealth Reporting
- Top Billing Errors
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- Updates and Reminders for Notice of Admission (NOA)
- Late Notice of Admission (NOA) Exception Process
- Overview of the Targeted Probe and Educate (TPE) Process
- Comprehensive Error Rate Testing (CERT) Updates
- Educational Resources for Providers

Audience: Home Health

This session is eligible for 1.25 Nurse Contact Hours

Breakout Sessions | Tuesday, Sept. 12, 2023 | 9:00am - 10:15am

C3 - The Effects of Combat and Military Training on those with Serious Illness

Speakers: John E. Franklin, M.D., HMDC, FAAHPM

*Affiliated Clinical Associate Professor of Medicine
Medical University of South Carolina
ASCH Approved Hypnosis Consultant
Hospice/Palliative Medicine and Geriatrics/Extended Care
Ralph H. Johnson VA Medical Center*

Alexis Donahue, LISW-CP/S

*Hospice/Palliative Care Coordinator
Ralph H. Johnson VA Medical Center*

Description

Military training, training to kill, and combat experience can have a profound and lasting impact. There can be psychological scars from lethal training and actual combat that can resurface as a veteran confronts end of life. Although many military experiences may be positive, many are not. Some negative experiences may result in emotional scars, whereas others may not. Having a basic understanding about the effects of combat and military training on end-of-life care can help every member of palliative care and hospice teams. At the conclusion of this session, there will be information provided on resources and helpful contact information available through the Hospice/Palliative Medicine and Geriatrics/Extended Care Department of the Ralph H. Johnson VA Medical Center.

Audience: All Members

This session is eligible for 1.25 Nurse Contact Hours

C4 - Program Integrity Audits - RACs, UPICs, and SMRCs

Speaker: Kelly S. Grahovac

*General Manager
The van Halem Group - A Division of VGM Group, Inc.*

Description

Home health and hospice agencies continue to be targeted for compliance-related issues from multiple program integrity contractors. This scrutiny often takes the form of post-pay audits by Recovery Audit Contractors (RACs), Unified Program Integrity Contractors (UPICs), and Supplemental Medical Review Contractors (SMRCs) that can result in massive penalties computed on extrapolated error rates, suspended payments, or other extreme measures. This session will examine the most common threats from program integrity contractors and offer insights into typical contractor behaviors. In addition, this session will also address practices your agency can implement to assess your risk and prepare for such audits.

Learning Objectives

- Outline key details from current results of audit initiatives and recent program integrity contractor activity and actions
- Identify strategies for successfully managing claims audits by contractors
- Describe effective compliance risk assessment and mitigation procedures
- Discuss practices your agency can implement to assess risk and prepare for these types of audits

Audience: Home Health & Hospice

This session is eligible for 1.25 Nurse Contact Hours

C5 - The Wrap-Around Impact of Revenue Cycle Management on the Home Care Agency Mission

Speaker: Philip Feldman, CPA

*National Director of Revenue Cycle Management
Sandata Technologies LLC*

Description

Home Care Agencies have a three-pronged mission – maximizing client care quality, financial stability, and growth. The foundation of this is optimized client care, without which the mission is pointless. We will discuss how Revenue Cycle Management processes contribute to the client care objective. Revenue cycle management needs to contain procedures to ensure that billing is timely and complies with payer contracts and process requirements. Some providers can struggle with reimbursement, particularly with Managed Care. Thin margins in our industry magnify this impact. Appropriate up-front management of the Revenue Cycle can serve to minimize payer denials, thereby improving payments and required “re-touches” to get claims paid, and minimizing write-offs. Interestingly, these same disciplines serve to support care quality, particularly driven by authorization compliance, care plan integrity, and timely visit verification. We'll discuss how this all weaves together, and the benefits derived in this regard by a robust, full-featured agency management system.

Audience: Home Care

This session not is eligible for Nurse Contact Hours

Breakout Sessions | Tuesday, Sept. 12, 2023 | 10:45am - 11:45am

D1 – Top 10 Hospice Deficiencies and 2023 Surveyor Guidance Updates

Speaker: Victoria Barron, MBA, BSN, RN, COS-C

*Clinical Consultant
Healthcare Provider Solutions, Inc.*

Description

Ongoing survey readiness is key to survey success! This session will cover the top 10 hospice survey deficiencies and how to avoid them including tips on documentation, best practices, process implementation, staff training, and survey preparation to ensure your agency is always survey ready. Guidance on the 2023 updates to the survey process will be provided to give agencies insight on how to prepare for surveys following the updated focus related to the Phase 1 and 2 Core and Associated Conditions of Participation. Key elements that surveyors find deficient in agency records will be outlined and reviewed.

Audience: Hospice

This session is eligible for 1.0 Nurse Contact Hour

D2 – Avoiding the most Common HR Mistakes in Homecare

Speaker: Robert W. Markette, Jr., CHC, HCS-C

*Of Counsel
Hall, Render, Killian, Heath & Lyman, P.C.*

Description

Homecare employers (home health, hospice, palliative care, private duty, HCBS) all rely heavily on their employees. This makes compliance with laws like the Fair Labor Standards Act, FMLA, Americans with Disabilities Act, Title VII of the Civil Rights Act of 1964 and other similar laws very important. Enforcement activity under these statutes, which all carry significant financial penalties for non-compliance, has been rising over the past few years, with one agency, The U.S. Department of Labor specifically focusing on the home health, hospice and private duty industries as “highly non-compliant.” Multiple homecare providers have been found out of compliance with the FLSA. These providers have ended up paying significant amounts in back wages, penalties and interest. A few owners have even been held personally liable for unpaid wages. With this level of scrutiny squarely on the industry, compliance is more important than ever. This session will focus on a number of common mistakes and current areas of enforcement focus. We will review employee classification issues, travel time and overtime, bonuses and overtime, accommodation considerations under the ADA, religious liberty concerns, vaccine mandate issues, potential changes to the DOL salary rule (DOL has indicated a rule will be published this fall), confidentiality requirements under the ADA, FMLA compliance and more. We will review the current enforcement trends, common misunderstandings, and compliance strategies for providers.

Audience: All Members

This session is eligible for 1.0 Nurse Contact Hour

D3 – Who Are the People in Your Neighborhood – Elevating the IDG

Speaker: Ryan Klaustermeier, MSN, RN

*Vice President of Professional Services
Axxess*

Description

With increased admissions, shorter lengths of stay, staff turnover and a staffing crisis, it is easy for IDG meetings to become a paper process rather than the critical engine driving the highest quality and most compliant care. This session will discuss the key elements of healthy, productive relationships, how to develop them quickly and sustain them over time and the effect relationships have on the quality of care provided.

Audience: Hospice

This session is eligible for 1.0 Nurse Contact Hour

Breakout Sessions | Tuesday, Sept. 12, 2023 | 10:45am - 11:45am

D4 – Home Health Budgeting 101

Speaker: Jonathan Dickinson

*Senior Manager, Financial Consulting
SimiTree*

Description

This session will cover the basics of home health budgeting, including helpful information you should be tracking within budgeting for optimal success. This session is appropriate for all who work within home health and will include a review of important metrics used within home health budgeting processes such as length of stay, visit utilization and much more. You will leave this session with tools that can prepare you to better understand home health budgeting and the overall impact budgeting has on organizational success.

Audience: Home Health

This session is eligible for 1.0 Nurse Contact Hour

D5 – The Future is Here - Strategies for Success in Value Based Payments

Speaker: Philip Feldman, CPA

*National Director of Revenue Cycle Management
Sandata Technologies LLC*

Description

Value Based Payments (VBP) are new to many providers and are evolving in the Medicaid environment. Agencies that are not prepared to meet VBP requirements will not only miss an opportunity to maximize the clinical benefits for the clients they serve, but will also put themselves at risk for long-term survival. In this presentation we will expand on the key concepts behind value-based payments and how to operationalize and support successful execution. In this session, attendees can expect to:

- Learn about the actions and disciplines involved for agencies to successfully prepare for a value-based care environment.
- Understand what data needs to be collected and evaluated for successful implementation.
- Discover how each department within an organization plays a critical role in value-based care and payments.

Audience: Home Care

This session is not eligible for Nurse Contact Hours



2023 SCHCHA HOME Awards: Nominations are Open until August 14, 2023

The HOME in the 2023 SCHCHA HOME Awards stands for: Honoring, Outstanding, Merit and Excellence!

Help us to shine light by nominating someone today!

This year we are nominating for the following categories:

- Professional of the Year
- In-Home Aide of the Year
- Physician of the Year
- Family Caregiver of the Year
- NEW - SCHCHA Hospice-Veteran Partnership Leadership Award

Nominations are due by August 14, 2023!

Awards will be presented on September 11, 2023, at the 2023 SCHCHA Annual Conference at the Francis Marion Hotel in Charleston, SC. To learn more about the 2023 SCHCHA Annual Conference & submit a nomination, visit the link below.

Just visit schchaconferences.com/awards
to fill out the online form.

The deadline to submit nominations is August 8th!

Registration Information

Register! Online Registration: Visit www.schcha.org/2023SCHCHA. You must log in to your user account before registering for this event. If you do not have an account, please choose "create new account". An account is required to register online for this event. Email info@ahhcnc.org for login assistance.

By Fax: Fax a copy of the registration form with the appropriate credit card information and signature to (919) 848-2355.

By Mail: Mail registration form with payment to: SCHCHA, 3101 Industrial Drive, Suite 204, Raleigh, North Carolina, 27609. (Be sure and include the suite number!) Mailed and faxed registration forms will not be processed without payment.

Cancellation Policy: Please note that fees will be refunded, or invoices will be adjusted, only if written notice of cancellation is received by August 15, 2023. No refunds will be issued or invoices adjusted after August 15, 2023. In the event of cancellation, SCHCHA will retain, or charge, \$100 of the initial registration fee, per registrant, to cover administrative overhead. Once written cancellation is received, a SCHCHA staff member will review for approval. If your cancellation is approved, we will email back a signed and dated copy of the cancellation that your agency should retain on file in case of questions. While it is not permissible for several individuals to share a registration, SCHCHA will be happy to accept substitutions if notified of the change in writing.

Mobile Event App Access: Registrants will be provided with instructions on how to access and use the mobile event app in advance of the conference. Access is granted to approved email addresses. Registrations may not be shared between agencies – the agency's registration covers the access of only one email address (except when the agency rate has been selected). Materials, including handouts, will be made available in the conference app. SCHCHA does not provide printed copies of handouts for conference attendees. If you need assistance with the mobile event app, please contact Sue Franklin at sue@ahhcnc.org.

Auxiliary Aids, Services, & Special Diet Requests: SCHCHA is committed to ensuring that no individual with a disability is excluded, denied service, segregated or otherwise treated differently than other individuals because of the absence of auxiliary aids and services identified in the Americans with Disabilities Act. If you need any auxiliary aids or services or have a special diet request, please contact Sue Franklin at sue@ahhcnc.org.

Continuing Education: This activity is eligible for 7.0 nurse contact hours. This activity is presented by the Association for Home and Hospice Care of North Carolina, jointly provided by the South Carolina Home Care and Hospice Association. The Association for Home and Hospice Care of NC is approved as a provider of nursing continuing professional development by the North Carolina Nurses Association, an accredited approver by the American Nurses Credentialing Center's Commission on Accreditation.

The Association for Home and Hospice Care of North Carolina is an approved provider of continuing nursing education by the North Carolina Nurses Association, an accredited approver by the American Nurses Association Credentialing Center's Commission on Accreditation.





SCHCHA Annual Conference Early Registration Deadline: August 14, 2023

SCHCHA
SC Home Care & Hospice Association

Attendee/Payment Information

Conference Registration Rates

	Full Conference	Day Rate (Mon OR Tues)
Members (Before 8/8/23)	\$529	\$479
Members (After 8/8/23)	\$579	\$479
Non-Members	\$879	\$659

[REGISTER ONLINE](#)

***AGENCY RATE:** When you send 8 or more attendees, members can take advantage of \$15 off the registration rate. For those interested in the agency rate, please contact Kerri Ogburn at kerri@ahhcnc.org for assistance with registration.

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PLEASE SELECT ONE REGISTRATION OPTION:

- Full Conference
- Monday Only
- Tuesday Only

AMOUNT DUE: \$

(See above for rates)

BILLING INFORMATION

- I agree to the Payment & Cancellation Policy
- Check (Payable to SCHCHA)
- American Express
- Discover
- MasterCard
- VISA

Full Name

Street Address

Email

Job Title

Name on Credit Card (Please Print)

Credit Card Number

Billing Address

Agency Name

City, State, Zip Code

Phone Number

Email Address (for receipt)

Exp. Date

Security Code

City, State, Zip Code

Signature of Credit Card Holder (required)